(Original Signature of Member)

118TH CONGRESS 1ST SESSION

H.R.

To amend the Small Business Act to require the Administrator of the Small Business Administration to carry out a pilot program on issuing grants to eligible veterans to start or acquire qualifying businesses, and for other purposes.

IN THE HOUSE OF REPRESENTATIVES

| Mr. | CLINE | introduced | the | following | bill; | which | was | referred | to | the | Commit | ttee |
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A BILL

- To amend the Small Business Act to require the Administrator of the Small Business Administration to carry out a pilot program on issuing grants to eligible veterans to start or acquire qualifying businesses, and for other purposes.
- 1 Be it enacted by the Senate and House of Representa-
- 2 tives of the United States of America in Congress assembled,
- 3 SECTION 1. SHORT TITLE.
- This Act may be cited as the "Veterans Entrepre-
- 5 neurship Act of 2023".

| 1 | SEC. 2. VETERANS SMALL BUSINESS ENTREPRENEURSHIP |
|-----|--|
| 2 | PILOT PROGRAM. |
| 3. | Section 32 of the Small Business Act (15 U.S.C. |
| 4 | 657b) is amended by adding at the end the following: |
| 5 | "(h) VETERANS SMALL BUSINESS ENTREPRENEUR- |
| 6 | SHIP PILOT PROGRAM.— |
| 7 | "(1) PILOT PROGRAM REQUIRED.— |
| 8 | "(A) IN GENERAL.—Not later than 90 |
| 9 | days after the date of enactment of this sub- |
| 0 | section, the Administrator, in consultation with |
| 1 | the Advisory Committee and the Secretary of |
| 2 | Veterans Affairs, shall begin carrying out a |
| 13 | pilot program to assess the feasibility and ad- |
| 4 | visability of making grants to eligible veterans |
| 5 | to start or acquire a qualifying business enter- |
| 6 | prise. |
| .7 | "(B) Promotion of Efficiency.—In |
| .8 | carrying out the pilot program, the Adminis- |
| 9 | trator shall ensure, to the maximum extent |
| 0.0 | practicable, that the pilot program promotes ef- |
| 21 | ficiency, accountability, and competition. |
| 22 | "(C) List of categories of business |
| 23 | ENTERPRISES.—The Administrator, in con- |
| 4 | sultation with the Advisory Committee, shall by |
| 25 | rule establish a list of categories of business en- |
| 6 | terrices that the Administrator determines to |

| 1 | be qualifying business enterprises for purposes |
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| 2 | of the pilot program, which shall include— |
| 3 | "(i) a small business concern; |
| 4 | "(ii) a franchise business enterprise; |
| 5 | and |
| 6 | "(iii) any other category of business |
| 7 | enterprise that the Administrator, in con- |
| 8 | sultation with the Advisory Committee, de- |
| 9 | termines is appropriate and in accordance |
| 10 | with the purposes of the pilot program. |
| 11 | "(D) NUMBER OF GRANTS.—Under the |
| 12 | pilot program, the Administrator may make |
| 13 | grants in accordance with paragraph (4) to not |
| 14 | more than 250 eligible veterans to start or ac- |
| 15 | quire a qualifying business enterprise. |
| 16 | "(E) Geographic diversity.—In making |
| 17 | grants under the pilot program, the Adminis- |
| 18 | trator shall ensure geographic diversity among |
| 19 | the veterans who receive the grants. |
| 20 | "(F) DURATION.—The Administrator shall |
| 21 | carry out the pilot program during the 3-year |
| 22 | period beginning on the date on which the Ad- |
| 23 | ministrator begins carrying out the pilot pro- |
| 24 | gram. |
| 25 | "(2) Application.— |

| 1 | "(A) IN GENERAL.—An eligible veteran de- |
|-----|---|
| 2 | siring a grant under the pilot program shall |
| 3 | submit an application— |
| 4 | "(i) to the Administrator in the form |
| 5 | and containing the information as the Ad- |
| 6 | ministrator may require, including the in- |
| 7 | formation described in subparagraph (B); |
| 8 | and |
| 9 | "(ii) not later than 1 year before the |
| 10 | date on which the pilot program terminates |
| 11 | under paragraph (1)(F). |
| 12 | "(B) DOCUMENTATION REQUIREMENTS.— |
| 13 | The Administrator, in considering an applica- |
| 14 | tion from an eligible veteran for a grant under |
| 15 | the pilot program, may not approve the applica- |
| 16. | tion unless the application includes the fol- |
| 17 | lowing: |
| 18 | "(i) A description of the use of the |
| 19 | grant amount, including an identification |
| 20 | and description of the qualifying business |
| 21 | enterprise. |
| 22 | "(ii) A description of the expected re- |
| 23 | turn on investment resulting from the |
| 24 | grant amounts. |

| 1 | "(iii) A certification that the eligible |
|-----|---|
| 2 | veteran applying for the grant— |
| . 3 | "(I) shall complete the education |
| 4 | and training relevant to the ownership |
| 5 | and operation of the qualifying busi- |
| 6 | ness enterprise described in para- |
| 7 | graphs (3)(A) and (3)(B); and |
| 8 | "(II) understands that the eligi- |
| 9 | ble veteran may not receive amounts |
| 10 | under a grant under the pilot pro- |
| 11 | gram until after the eligible veteran |
| 12 | has completed the required education |
| 13 | and training relevant to the ownership |
| 14 | and operation of the qualifying busi- |
| 15 | ness enterprise described in para- |
| 16 | graphs (3)(A) and (3)(B). |
| 17 | "(iv) Such certifications as the Ad- |
| 18 | ministrator, in consultation with the Advi- |
| 19 | sory Committee, shall by rule require, in- |
| 20 | cluding— |
| 21 | "(I) for a business enterprise in |
| 22 | operation on the date of the applica- |
| 23 | tion, evidence that the Administrator, |
| 24 | in consultation with the Advisory |

| . 1 | | Committee, determines appropriate |
|-----|-----|---|
| 2 | | of— |
| 3 | | "(aa) good standing; |
| 4 | | "(bb) profitable operation; |
| 5 | | and |
| 6 | | "(ce) guarantees relating to |
| 7 | | the purchase of the enterprise; |
| 8 | | "(II) for a franchise business en- |
| 9 | | terprise, evidence that the Adminis- |
| 10 | • | trator, in consultation with the Advi- |
| 11 | | sory Committee, determines appro- |
| 12 | | priate of— |
| 13 | | "(aa) compliance with appli- |
| 14 | | cable State and Federal laws on |
| 15 | | franchises; and |
| 16. | | "(bb) training in conforma- |
| 17 | | tion with the industry standard; |
| 18 | | and |
| 19 | | "(III) for a startup, or an enter- |
| 20 | | prise that is otherwise not in oper- |
| 21 | | ation at the time of the application, a |
| 22 | • . | proposal for the operation of that en- |
| 23 | | terprise that leads to profitable oper- |
| 24 | | ation within a reasonable time frame. |

| 1 | "(v) A certification that the eligible |
|----|---|
| 2 | veteran applying for the grant understands |
| 3 | that the eligible veteran may not receive |
| 4 | amounts under the grant until after the |
| 5 | business plan of the eligible veteran has |
| 6 | been approved under the procedures de- |
| 7 | scribed in paragraph (3)(C)(ii). |
| 8 | "(vi) A certification that the eligible |
| 9 | veteran— |
| 10 | "(I) has been truthful about the |
| 11 | employment status of the eligible vet- |
| 12 | eran; and |
| 13 | "(II) understands that the eligi- |
| 14 | ble veteran will be prohibited from |
| 15 | participating in the pilot program if |
| 16 | the certification described in subclause |
| 17 | (I) is determined to be untrue. |
| 18 | "(C) GROUP APPLICATIONS.—The Admin- |
| 19 | istrator may authorize a group of eligible vet- |
| 20 | erans to apply as a group under the pilot pro- |
| 21 | gram. The group shall be treated as a single eli- |
| 22 | gible veteran under the pilot program, except |
| 23 | that the maximum amount of the grant shall be |
| 24 | calculated by multiplying the maximum amount |

| 1 | under paragraph (4)(A) by the number of mem- |
|----|---|
| 2 | bers of the group. |
| 3 | "(3) Entrepreneurship training.— |
| 4 | "(A) IN GENERAL.—Each eligible veteran |
| 5 | receiving a grant under the pilot program shall |
| 6 | complete an entrepreneurship readiness pro- |
| 7 | gram approved by the Administrator that is de- |
| 8 | signed to prepare the eligible veteran for, and |
| 9 | lead to the immediate subsequent ownership |
| 10 | and management by the eligible veteran of, a |
| 11 | qualifying business enterprise. |
| 12 | "(B) Approved programs.—An approved |
| 13 | program described in subparagraph (A) may in- |
| 14 | clude a program— |
| 15 | "(i) available through a small business |
| 16 | development center; |
| 17 | "(ii) approved by the Administrator |
| 18 | for entrepreneurship training; |
| 19 | "(iii) approved by the Secretary of |
| 20 | Veterans Affairs for entrepreneurship |
| 21 | training; |
| 22 | "(iv) available through the Transition |
| 23 | Assistance Program of the Department of |
| 24 | Defense; |

| 1 | "(v) available through a women's |
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| 2 | business center, as described in section 29; |
| 3 | "(vi) available through a Veterans |
| 4 | Business Outreach Center, as described in |
| 5 | subsection (d); |
| 6 | "(vii) available through the SCORE |
| 7 | program authorized by section 8(b)(1); or |
| 8 | "(viii) approved by the Administrator, |
| 9 | in consultation with the Advisory Com- |
| 10 | mittee, as appropriate because of the ex- |
| 11 | pertise the program offers relating to a |
| 12 | certain type of business enterprise. |
| 13 | "(C) Business plan.— |
| 14 | "(i) Contents.—An eligible veteran |
| 15 | receiving a grant under the pilot program |
| 16 | shall prepare a business plan, which shall |
| 17 | include— |
| 18 | "(I) a description of how the |
| 19 | qualifying business enterprise will |
| 20 | achieve profitable operation within a |
| 21 | reasonable time frame; |
| 22 | "(II) an assessment of relevant— |
| 23 | "(aa) economic indicators; |
| 24 | "(bb) consumer data; |

| 1 | | "(ce) production and sales |
|----|--------|---------------------------------------|
| 2 | | data; and |
| 3 | | "(dd) market or industry |
| 4 | | analysis; and |
| 5 | | "(III) other information that the |
| 6 | · | Administrator, in consultation with |
| 7 | | the Advisory Committee, determines is |
| 8 | | appropriate. |
| 9 | | "(ii) Approval procedure.— |
| 10 | | "(I) APPROVAL BY ADVISOR.—If |
| 11 | | an advisor approves the business plan |
| 12 | | prepared by the eligible veteran, the |
| 13 | | Associate Administrator for Veterans |
| 14 | | Business Development of the Adminis- |
| 15 | | tration— |
| 16 | | "(aa) shall review the busi- |
| 17 | | ness plan; and |
| 18 | | "(bb) may reverse the ap- |
| 19 | | proval of the business plan and |
| 20 | | require that the eligible veteran |
| 21 | · • | continue to consult with the advi- |
| 22 | | sor to develop and resubmit the |
| 23 | | business plan. |
| 24 | | "(II) DISAPPROVAL BY ADVI- |
| 25 | | sor.—If an advisor does not approve |

| 1 | the business plan prepared by an eli- |
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| 2 . | gible veteran, the Associate Adminis- |
| 3 | trator for Veterans Business Develop- |
| 4 | ment of the Administration, upon ap- |
| 5 | peal by the eligible veteran, may re- |
| 6 | verse the decision of the advisor and |
| . 7 | approve the business plan. |
| 8 | "(4) Grant terms and conditions.— |
| 9 | "(A) MAXIMUM GRANT AMOUNT AND ADDI- |
| 10 | TIONAL ASSISTANCE.— |
| 11 | "(i) In general.—Subject to para- |
| 12 | graph (2)(C), the maximum amount that |
| 13 | an eligible veteran may receive under the |
| 14 | pilot program shall not exceed an amount |
| 15 | equal to the sum of— |
| 16 | "(I) the maximum grant amount |
| 17 | specified in clause (ii); |
| 18 | "(II) the amount equal to the |
| 19 | product obtained by multiplying— |
| 20 | "(aa) the amount of addi- |
| 21 | tional assistance to which the eli- |
| 22 | gible veteran is entitled under |
| 23 | clause (iii)(Π); by |

| 1 | "(bb) the number of months |
|----|---|
| 2 | that the eligible veteran partici- |
| 3 | pates in the pilot program; and |
| 4 | "(III) the amount of training as- |
| 5 | sistance received by the eligible vet- |
| 6 | eran in clause (iv). |
| 7 | "(ii) MAXIMUM GRANT AMOUNT.—The |
| 8 | maximum grant amount specified in this |
| 9 | clause is the following: |
| 10 | "(I) In the case of an eligible vet- |
| 11 | eran entitled to educational assistance |
| 12 | under chapter 33 of title 38, United |
| 13 | States Code, the amount equal to the |
| 14 | product obtained by multiplying— |
| 15 | "(aa) the number of months |
| 16 | of educational assistance to |
| 17 | which the eligible veteran is enti- |
| 18 | tled on the date that the eligible |
| 19 | veteran submits an application; |
| 20 | by |
| 21 | "(bb) the pro rata monthly |
| 22 | rate of the amount that the eligi- |
| 23 | ble veteran is entitled to under |
| 24 | paragraph (1)(A)(ii)(II) of sec- |
| 25 | tion 3313(c) of that title, subject |

| 1 | to paragraphs (2) through (7) of |
|-----|---|
| . 2 | that section. |
| 3 | "(II) In the case of an eligible |
| 4 | veteran entitled to educational assist- |
| 5 | ance under chapter 30 of title 38, |
| 6 | United States Code, the amount equal |
| 7 | to the product obtained by multi- |
| 8 | plying— |
| 9 | "(aa) the number of months |
| 10 | of educational assistance to |
| 11 | which the eligible veteran is enti- |
| 12 | tled on the date that the eligible |
| 13 | veteran submits an application; |
| 14 | by |
| 15 | "(bb) the rate in effect |
| 16 | under section 3015(a)(1) of that |
| 17 | title. |
| 18 | "(iii) Additional assistance.— |
| 19 | "(I) PERIOD OF ELIGIBILITY.— |
| 20 | An eligible veteran shall receive the |
| 21 | amount described in subclause (II) for |
| 22 | each month that the eligible veteran |
| 23 | participates in the pilot program. |
| 24 | "(II) Amount.—The amount of |
| 25 | the additional assistance specified in |

| 1 | this subclause is an amount, paid to |
|----|--------------------------------------|
| 2 | the eligible veteran on a monthly |
| 3 | basis, equal to the product obtained |
| 4 | by multiplying— |
| 5 | "(aa) the monthly amount of |
| 6 | the basic allowance for housing |
| 7 | payable under section 403 of title |
| 8 | 37, United States Code, for a |
| 9 | member with dependents in pay |
| 10 | grade E-5 residing in the mili- |
| 11 | tary housing area that encom- |
| 12 | passes all or the majority portion |
| 13 | of the ZIP Code area in which is |
| 14 | located the residence of the eligi- |
| 15 | ble veteran (similar to the cal- |
| 16 | culation made under section |
| 17 | 3313(e)(1)(B)(i)(I) of title 38, |
| 18 | United States Code); by— |
| 19 | "(bb)(AA) in the case of an |
| 20 | eligible veteran who, as of the |
| 21 | date on which the eligible veteran |
| 22 | applies for a grant under this |
| 23 | subsection, has no employment |
| 24 | other than the qualifying busi- |
| 25 | ness enterprise for which the di- |

| 1 | gible veteran seeks a grant under |
|----|--|
| 2 | this subsection, 1; or |
| 3 | "(BB) in the case of an eli- |
| 4 | gible veteran who is not described |
| 5 | in subitem (AA), 0.5. |
| 6 | "(iv) Training assistance.—Upon |
| 7 | application by an eligible veteran receiving |
| 8 | a grant under the pilot program, the Ad- |
| 9 | ministrator may pay for the cost, if appli- |
| 10 | cable, of an approved program described in |
| 11 | paragraph (3)(B)(viii). |
| 12 | "(B) DISBURSEMENT.—The amount of a |
| 13 | grant made under the pilot program shall be |
| 14 | disbursed to an eligible veteran— |
| 15 | "(i) in installments, in accordance |
| 16 | with the procedures described in subpara- |
| 17 | graph (C); |
| 18 | "(ii) only after the eligible veteran |
| 19 | presents documentation proving that the |
| 20 | eligible veteran has completed the required |
| 21 | entrepreneurship training described in |
| 22 | paragraphs (3)(A) and (3)(B); and |
| 23 | "(iii) only after the business plan of |
| 24 | the eligible veteran has been approved |

| 1 | under the procedures described in para- |
|----|--|
| 2 | graph (3)(C)(ii). |
| 3 | "(C) Installment payments.—The |
| 4 | amount described in subparagraph (A)(ii) shall |
| 5 | be paid to the eligible veteran in installments on |
| 6 | a pro rata basis with each installment being |
| 7 | paid to the eligible veteran— |
| 8 | "(i) not earlier than 3 months after |
| 9 | the date of the payment of the most recent |
| 10 | installment to the eligible veteran; |
| 11 | "(ii) not later than 12 months after |
| 12 | the date of the payment of the most recent |
| 13 | installment to the eligible veteran; and |
| 14 | "(iii) only after the eligible veteran |
| 15 | has met milestones established in the busi- |
| 16 | ness plan of the eligible veteran. |
| 17 | "(5) USE OF GRANT AMOUNTS.—An eligible |
| 18 | veteran who receives a grant under the pilot pro- |
| 19 | gram may use the amount of the grant— |
| 20 | "(A) in accordance with the limitations |
| 21 | that the Administrator, in consultation with the |
| 22 | Advisory Committee, may by rule establish; and |
| 23 | "(B) for purposes related to starting or ac- |
| 24 | quiring a qualifying business enterprise that the |
| 25 | Administrator, in consultation with the Advi- |

| 1 | sory Committee, determines are appropriate, in- |
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| 2 | cluding— |
| 3 | "(i) purchasing goods or services nec- |
| 4 | essary for the creation or operation of a |
| 5 | qualifying business enterprise; |
| 6 | "(ii) funding a project that is directed |
| 7 | toward any economic development objective |
| 8 | described under section 501(d) of the |
| 9 | Small Business Investment Act of 1958 |
| 10 | (15 U.S.C. 695(d)); and |
| 11 | "(iii) acquiring a qualifying business |
| 12 | enterprise. |
| 13 | "(6) Report.— |
| 14 | "(A) IN GENERAL.—Not later than 2 years |
| 15 | after the date on which the pilot program is |
| 16 | commenced, the Administrator shall submit to |
| 17 | the Committee on Small Business and Entre- |
| 18 | preneurship and the Committee on Veterans' |
| 19 | Affairs of the Senate and the Committee on |
| 20 | Small Business and the Committee on Vet- |
| 21 | erans' Affairs of the House of Representatives |
| 22 | a report analyzing the feasibility and effective- |
| 23 | ness of the pilot program. |
| 24 | "(B) Contents.—The report submitted |
| 25 | under subparagraph (A) shall include— |

| 1 | "(i) an assessment of the pilot pro- |
|----|---|
| 2 | gram; |
| 3 | "(ii) a survey containing— |
| 4 | "(I) the number of grantees |
| 5 | under the pilot program; and |
| 6 | "(II) the number of the grantees |
| 7 | under the pilot program that partici- |
| 8 | pated in each of the training pro- |
| 9 | grams described in subparagraphs (A) |
| 10 | and (B) of paragraph (3); |
| 11 | "(iii) recommendations regarding |
| 12 | whether any aspect of the pilot program |
| 13 | should be made a permanent authority, |
| 14 | and, if so, the means to ensure— |
| 15 | "(I) geographic and demographic |
| 16 | diversity among the eligible veterans |
| 17 | who receive the grants under the per- |
| 18 | manent authority; and |
| 19 | "(II) diversity in the types of |
| 20 | qualifying business enterprises for |
| 21 | which eligible veterans may receive |
| 22 | grants under the pilot program; |
| 23 | "(iv) an assessment regarding wheth- |
| 24 | er the grants distributed under the pilot |
| 25 | program should continue to be made in in- |

| 1 | stallments or with a 1-time, lump sum pay- |
|------|---|
| 2 | ment; |
| 3 | "(v) an assessment of the additional |
| 4 | assistance made available under the pilot |
| 5 | program, including the accountability sur- |
| 6 | rounding the availability of additional as- |
| 7 | sistance; |
| 8 | "(vi) an analysis of the procedures for |
| 9 | approving a business plan and a rec- |
| 10 | ommendation regarding ways, if necessary, |
| 11 | to improve the procedures; and |
| 12 | "(vii) a recommendation regarding |
| 13 | ways, if necessary, to improve the account- |
| 14 | ability of advisors. |
| 15 | "(7) NO EFFECT ON TIME LIMITATION FOR USE |
| 16 | OF ENTITLEMENT TO EDUCATIONAL ASSISTANCE.— |
| 17 | Nothing in this subsection shall be construed to |
| 18 | modify any time limitation or period during which |
| 19 | an individual is entitled to educational assistance |
| 20 | under chapter 30 or 33 of title 38, United States |
| 21 | Code. |
| 22 | "(8) DEFINITIONS.—In this subsection: |
| 23 . | "(A) Advisor.—The term 'advisor' means |
| 24 | a nargon |

| 1 | "(i) affiliated with an entrepreneur- |
|----|---|
| 2 | ship or training and curricula program de- |
| 3 | scribed in paragraphs (3)(A) and (3)(B); |
| 4 | "(ii) who may assist an eligible vet- |
| 5 | eran with the preparation and approval of |
| 6 | a business plan; and |
| 7 | "(iii) who is approved to serve as an |
| 8 | advisor by the Administrator, in consulta- |
| 9 | tion with the Advisory Committee. |
| 10 | "(B) ADVISORY COMMITTEE.—The term |
| 11 | 'Advisory Committee' means the Advisory Com- |
| 12 | mittee on Veterans Business Affairs established |
| 13 | under section 203 of the Veterans Entrepre- |
| 14 | neurship and Small Business Development Act |
| 15 | of 1999 (15 U.S.C. 657b note). |
| 16 | "(C) Business plan.—The term 'business |
| 17 | plan' means a plan prepared by an eligible vet- |
| 18 | eran for the operation of a qualifying business |
| 19 | enterprise that shall be— |
| 20 | "(i) prepared— |
| 21 | "(I) while the eligible veteran |
| 22 | participates in an approved training |
| 23 | program described in paragraphs |
| 24 | (3)(A) and (3)(B); and |

| 1 | "(II) with the assistance of an |
|----|---|
| 2 | advisor; and |
| 3 | "(ii) consistent with the guidelines |
| 4 | and recommendations provided by the |
| 5 | Business Plan Tool of the Administration. |
| 6 | "(D) ELIGIBLE VETERAN.—The term 'eli- |
| 7. | gible veteran' means an individual who— |
| 8 | "(i) is— |
| 9 | "(I) a veteran; or |
| 10 | "(II) a member of the Armed |
| 11 | Forces who— |
| 12 | "(aa) is currently retiring or |
| 13 | separating from the Armed |
| 14 | Forces and has a service ap- |
| 15 | proved retirement or separation |
| 16 | packet; or |
| 17 | "(bb) has last been honor- |
| 18 | ably discharged from active duty |
| 19 | service in the Armed Forces; |
| 20 | "(ii) has completed not less than— |
| 21 | "(I) 36 months of active duty |
| 22 | service in the Armed Forces (other |
| 23 | than active duty service for training); |
| 24 | \mathbf{or} |

| . 1 | "(II) 24 months of active duty |
|-----|---|
| 2 | service in the Armed Forces (other |
| 3 | than active duty service for training) |
| 4 | before being discharged or separated |
| 5 | for a service-connected disability, as |
| 6 | that term is defined in section 101 of |
| 7 | title 38, United States Code; and |
| 8 | "(iii) is entitled to educational assist- |
| 9 | ance under chapter 30 or 33 of title 38, |
| 10 | United States Code. |
| 11 | "(E) Franchise business enter- |
| 12 | PRISE.—The term 'franchise business enter- |
| 13 | prise' means any continuing commercial rela- |
| 14 | tionship or arrangement, regardless of the title |
| 15 | given the relationship or arrangement, under |
| 16 | which the terms of the offer or contract specify, |
| 17 | or the franchise seller promises or represents, |
| 18 | orally or in writing, that— |
| 19 | "(i) the franchisee will obtain the |
| 20 | right to— |
| 21 | "(I) operate a business that is |
| 22 | identified or associated with the trade- |
| 23 | mark of the franchisor; or |
| 24 | "(II) offer, sell, or distribute |
| 25 | goods, services, or commodities that |

| 1 | are identified or associated with the |
|----|---|
| 2 | trademark of the franchisor; |
| 3 | "(ii) the franchisor may— |
| 4 | "(I) exert, or has authority to |
| 5 | exert, a significant degree of control |
| 6 | over the method of operation of the |
| 7 | franchisee; or |
| 8 | "(II) provide significant assist- |
| 9 | ance in the method of operation of the |
| 10 | franchisee; and |
| 11 | "(iii) as a condition of obtaining or |
| 12 | commencing operation of the franchise |
| 13 | business enterprise, the franchisee makes a |
| 14 | required payment or commits to make a |
| 15 | required payment to the franchisor or the |
| 16 | affiliate of the franchisor. |
| 17 | "(F) Franchisee.—The term 'franchisee' |
| 18 | means any person who is granted a franchise |
| 19 | business enterprise. |
| 20 | "(G) Franchisor.—The term |
| 21 | 'franchisor'— |
| 22 | "(i) means any person who grants a |
| 23 | franchise business enterprise and partici- |
| 24 | pates in the franchise relationship; and |
| 25 | "(ii) includes subfranchisors |

| 1 | "(H) PILOT PROGRAM.—The term 'pilot |
|----|--|
| 2 | program' means the pilot program established |
| 3 | under paragraph (1)(A). |
| 4 | "(I) QUALIFYING BUSINESS ENTER- |
| 5 | PRISE.—The term 'qualifying business enter- |
| 6 | prise' means a business included in the list of |
| 7 | categories of business enterprises established |
| 8 | under paragraph (1)(C). |
| 9 | "(J) Startup.—The term 'startup' means |
| 10 | a business enterprise that— |
| 11 | "(i) is not yet in existence; or |
| 12 | "(ii) has been in existence for not |
| 13 | more than 5 years. |
| 14 | "(K) Subfranchisor.—The term |
| 15 | 'subfranchisor' means a person who functions |
| 16 | as a franchisor by engaging in both pre-sale ac- |
| 17 | tivities and nost-sale norformance" |